



Pebblestone Fashion®

based on Microsoft® Business Solutions–Navision®



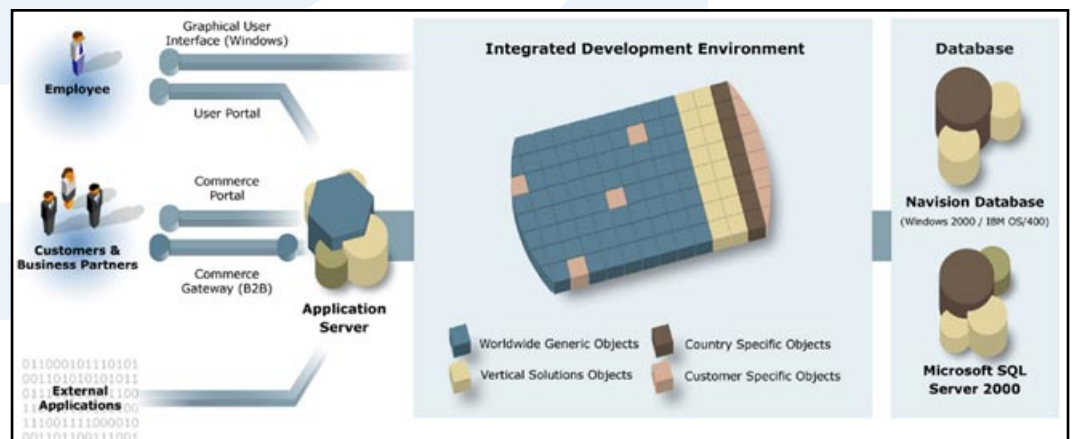
Microsoft is the largest software supplier in the world. With the Business Solutions division, more than 150.000 businesses worldwide are offered a company wide solution that covers their complete business processes. Microsoft® Business Solutions–Navision® is the highly successful solution for the Small and Medium sized businesses. It is a generic solution that covers financial administration, fixed assets, CRM, supply chain, logistics, service management, warehouse management and production in one integrated environment.

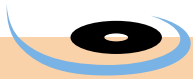
Pebblestone Fashion® enriches the MBS–Navision solution, to make it suitable for companies in the fashion industry.

Whether apparel, footwear, sporting goods or accessories companies, whether production, wholesale or retail Pebblestone Fashion, based on MBS–Navision, is the solution for small and medium sized companies in the fashion industry.

Pebblestone Fashion is based on the latest worldwide (W1) version of MBS–Navision. The standard version is in English. This set-up makes it easy to create a local version of Pebblestone

Fashion in any country in the world. Merging the worldwide Pebblestone fashion version with the local version of standard Navision ensures that both the local legal requirements and the specific requirements of the fashion industry are fully covered. All of this of course completely in the local language. MBS–Navision is available in more than 30 languages and more than 100 countries worldwide. Pebblestone Fashion is already available in English, Dutch, French, German, Italian, Spanish, Portuguese, Lithuanian, Romanian, Bulgarian, Japanese and Chinese and has been sold and implemented in as many countries.





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The main issue that Pebblestone Fashion covers is the fact that fashion companies are working with items that come in many variants. This concerns not only colors and sizes, but also fabrics, designs, multiple size dimensions etc, etc. Using a standard solution makes it very laborious to enter, maintain and view

information like basic item information, SKU-information, sales and purchase prices, Bills of Materials, technical specifications and order information. Pebblestone Fashion has solved that by offering very flexible matrix functionality, both in standard two-dimensional and in more advanced multidimensional matrix form. This functionality is extended through the whole solution, so not only in sales but also in purchases, logistics and production.

Another characteristic feature of the fashion industry is the presales process. Two or more collections each year are sold using samples and only delivered months later. This requires very specific functionalities which are covered by Pebblestone Fashion. Saving historic orders, registering in detail what orders are not delivered in the end with what reasons, entering sales order targets and viewing the progress of presales on a daily basis from any required point of view are just a few examples of the many added functionalities in Pebblestone Fashion.

In the area of production, the most important aspect of fashion companies is that planning often takes place at accumulated levels instead of at the lowest, most detailed level. Pebblestone Fashion offers the required adjustments to the MPS/MRP processes as they are available in MBS-Navision. This concerns actu-

ally changing the level on which planning processes take place as well as showing detailed information on accumulated levels.

Pebblestone Fashion has a modular construction, offering the following modules:

- Wholesale/Distribution
- Manufacturing
- Buying groups
- Remote Sales
- Intercompany
- Advanced Forecasting
- Sales target and analysis
- Vendor rating
- Logistic Service Providers
- PDM (Product Data Management)
- Surcharge Posting

In case of advanced requirements for specific business processes, that are not covered by Pebblestone Fashion, we work together with specialized partners:

- A3 Forecast Solutions
- Fashion United (EDI)
- Fastreact (supply chain management)
- ACA (retail)

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