

# Titan

Titan is the integrated solution for your travelling salesman and presales management, designed for the distribution in the feeding and drinks sector, which takes care both of your company's technical aspect, and administrative one and is based in an information system which perfectly integrates with any other commerce management application.

## Main characteristics

It contemplates all the steps in travelling salesman and presales management, from the loading orders and the introduction in the own terminal, the route follow up through pre-established visit order, customer data enquiry, customer risk control and receivables introduction, to the introduction of presale orders through the customer usual items template.

It allows the travelling salesman documents generation, customer payment terms, tariffs, discounts, promotions, etc... appliance, the green point and VAT calculations, and the introduction of the visit report. It also contemplates the orders, shipments, invoices and services to a third printing along with receivables and expenses liquidations. This application incorporates conventional or mobile telephonic local connexion. All data are transferred to the central system.

**Without changing your present commercial management software**, you will continue being able, if you want it, to use the same management solution you have now implanted. Titan will adapt itself in order to integrate in your information systems -

TITAN is in continuous evolution in order, not only to adapt itself to the needs and new requirements, but also to incorporate the new technological developments that arise in the market.

Cobros	Met/Tal	870
9488 CF0204292 Efectivo: 100		
9488 CF0204292 Efectivo: 100		
9488 CF0204292 Efectivo: 100		
9488 CF0204292 Talón: 20		
Total Gastos		0
Saldo Final		762,37

Nº Visita 5 10/06/03  
 APARTHOTEL CITADINES 8422  
 Código [ ] V  
 Fecha (dd/mm/aa)  
 Descripción

- 1 No necesita nada
- 2 Cliente ausente
- 3 Cerrado por vacaciones
- 4 Cerrado por fiesta semanal
- 5 Cerrado otro motivo
- 99 Varios



## Industry

It's a solution for the feeding and drinks sector. It covers the problems of travelling salesman and presales management.

## Experience

28 years experience in the development and implantation of information systems guarantee us.

## Solution description

Developed under Windows CE platform, it allows the system to use a wide range of market standard devices. It integrates with the **SATURNO** system, integrated solution for the feeding and drinks distribution industry management.

## Solution modules

Commercial management module  
 Financial management module

## Benefits

- It can be set up in order to adapt it to each company needs.
- It integrates completely in any other commercial management application.
- The solution development allows an agile work, essential in this type of management.
- The development has been implemented on the basis of main sector dealers experience and way of functioning.
- The permanent updating and technologic adjustment make TITAN an always updated system and, therefore, convert the investment in a sure and profitable value.
- IRIS Information Systems is responsible for TITAN's functional adjustment through time and for the distribution specific adaptations and improvements.



## Other advantages

- **Packages:** They can be managed in various levels; cage kit and bottles or cage and bottles separated.
- **Green point** applied in the same item line.
- **Discounts** which can be defined in various application levels: chain, customer, family, subfamily, item; various application types: percentage, amount per unit, units without charge and discounts possibility based on escalates by units or amount.
- **Promotions:** validity periods, promotions types: generals, customer/item and specials; can be defined in various application levels: chain, customer, family, subfamily, item; various application types: percentage, amount per unit and units without charge.

Principal P 11181 Lunes  
 Alternativa P 21182 Martes  
 Añadir [ ] + Intro  
 Total clientes [ ] Ver clientes  
 Código Ruta Nombre  
 Siguiente [ ]  
 Salir Aceptar



Nº Visita 10/06/03  
 Resu Pagos LP0306261  
 A pagar 110,25  
 Efectivo [ ]  
 Talón [ ]  
 (Nº talón) [ ]  
 (Vto. dd/mm/aa) [ ]  
 Salir Cobrar  

2808	CF0214888	257,5
2808	CF0215667	352,07

 Salir Aceptar



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